



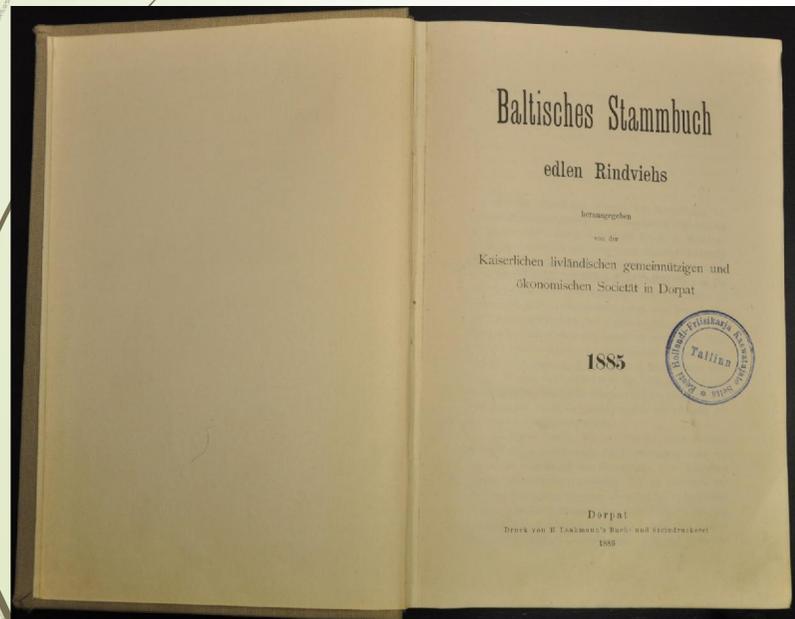
Cattle Breeding in Estonia

Export Experience GE, KZ, UA



Long traditions of Cattle breeding

- It will be 110 years of the establishment of the first herd performance recording organization in Estonia in 2019.
- Fact that our herdbook will celebrate 135th anniversary in 2020 proves the continuity of historical cattle breeding traditions in Estonia.



Animal Breeders' Association of Estonia

- Founded in 1993, as B&W Cattle Breeders' Association
- In 1998 – Landrace pig association joined us and the company was renamed ABAE
- Owned by farmers
- In 2001 - EU approval
- In 2003 – B&W and ER organizations merged
- In 2003 – beef breeders became members
- 448 members
- **90%** of Estonian cattle is owned by our members



ANIMAL BREEDERS ASSOCIATION of ESTONIA



Activities

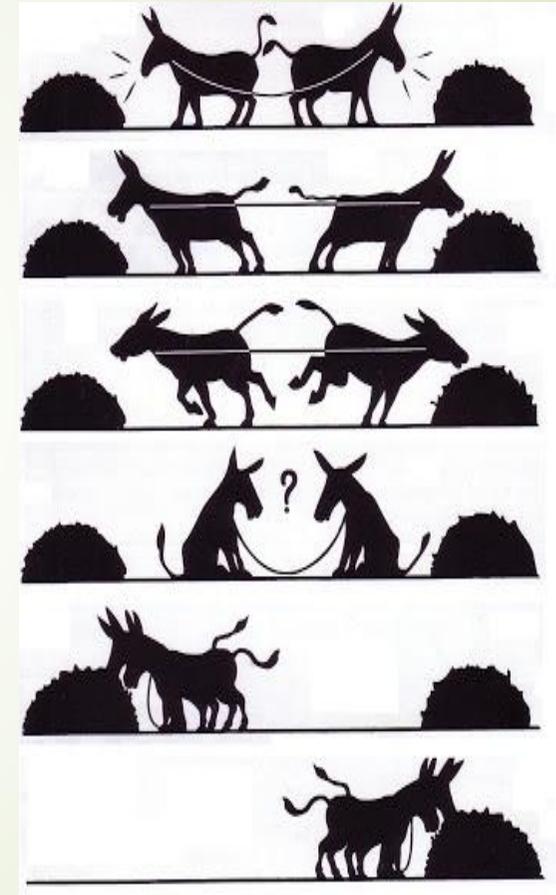


- breeding, breeding programmes
- herdbook keeping, pedigree certificates,
- cattle evaluation,
- collection and sale of breeding materials,
- AI and advisory services,
- cattle shows and auctions,
- **livestock purchase and sale**



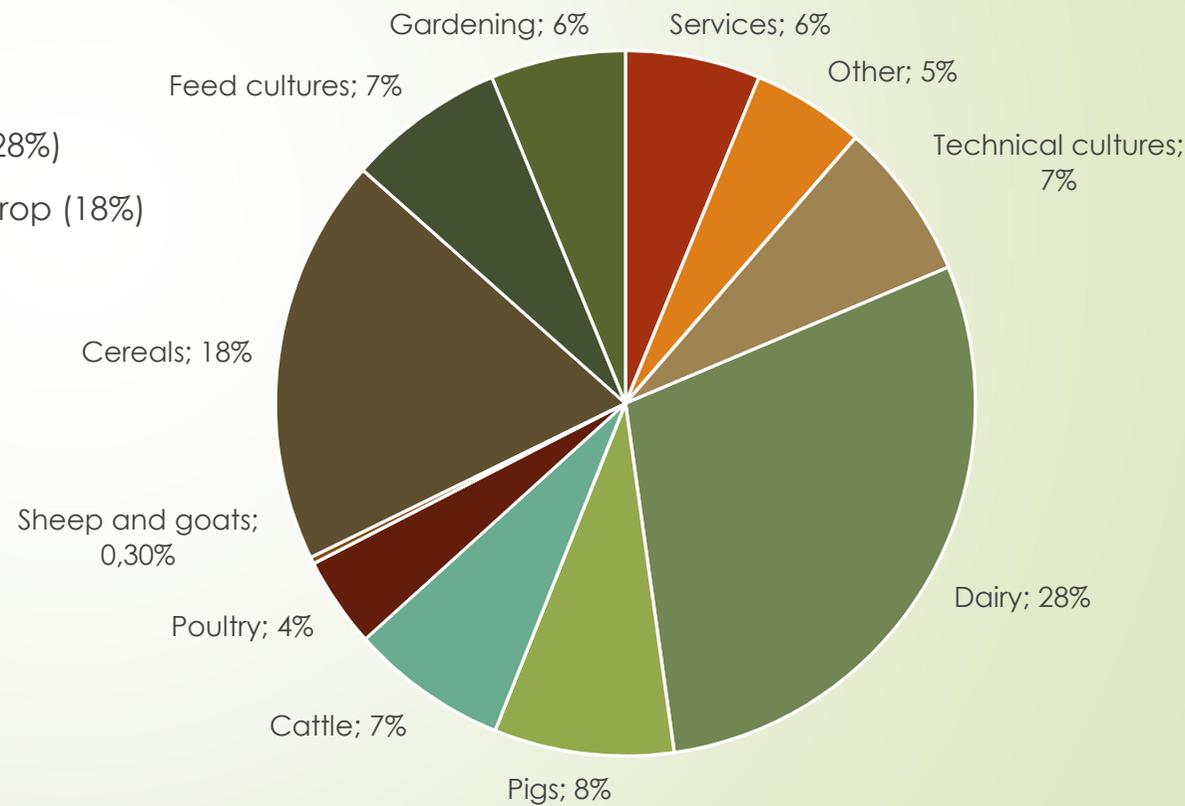
Importance of the breeding association

- ▶ Thanks to the cooperation between farmers the breeding system is existing
 - ▶ ABAE - animal recording - AI
- ▶ Farmers get all for breeding form one organization
- ▶ Formation of the association saved our national breeding



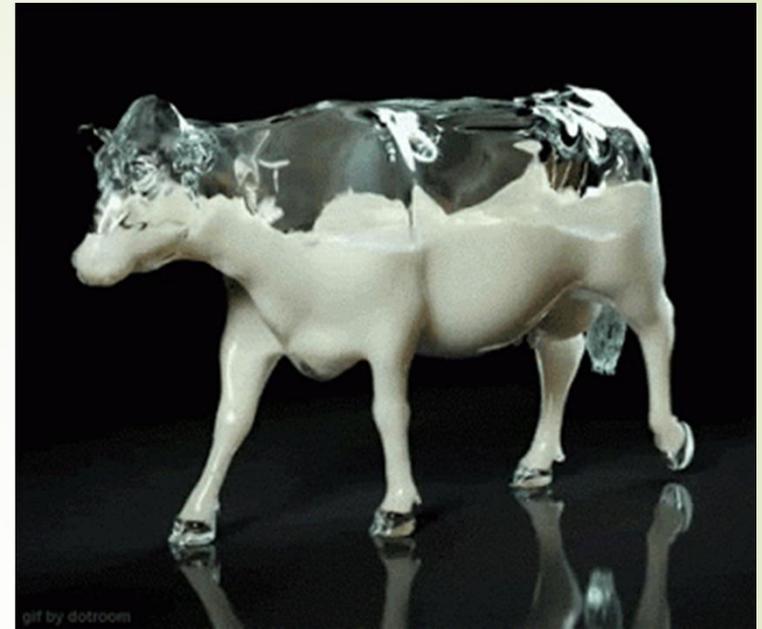
Agricultural Production

- In 2018, the total value of agricultural production was 856 million euros
- Nearly half of it (49%) came from livestock farming
 - plant production constituted 40%
 - other activities made up 11%
 - main industries were dairy production (28%)
 - and the production of cereals and oil crop (18%)

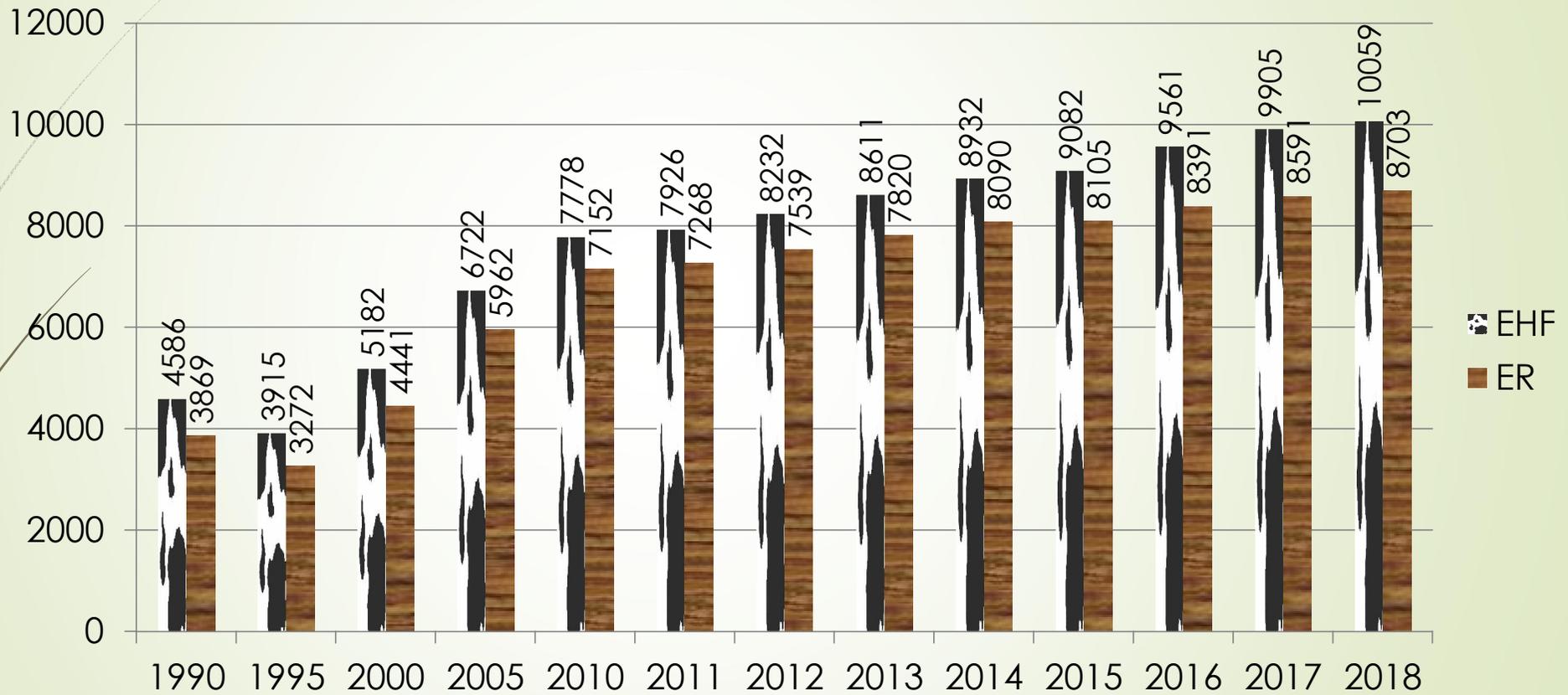


Dairy Sector

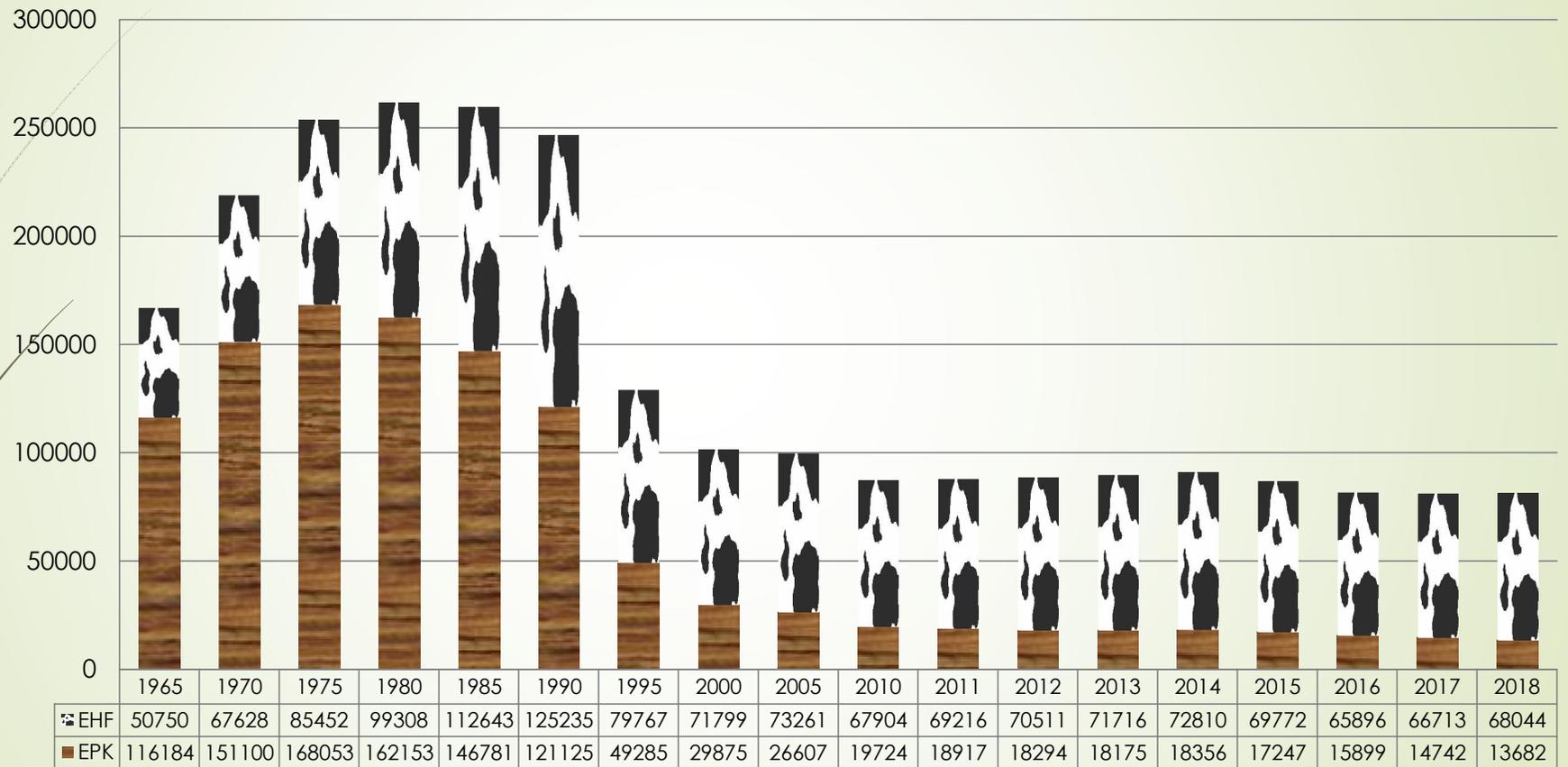
- ▶ Growing global demand
- ▶ Reasonable feed price
- ▶ Favorable climate
- ▶ Estonia ranks 2nd among the EU member states in average milk production per cow
- ▶ Increased milk production and free status from infectious diseases (leucosis, brucellosis, tuberculosis, spongiform encephalopathy, foot and mouth disease, bluetongue, anthrax, rinderpest etc.) have made Estonian cattle attractive for foreign farmers.
- ▶ Since 1991, Spain, The Netherlands, Italy, Lithuania, Latvia, Malta, Moldova, Poland, Romania, Georgia, Turkey, Uzbekistan, Ukraine, Kazakhstan, Belarus, Slovenia, Croatia and Russia have bought cattle.



Milk production 1990-2018



No. of cows 1965-2018

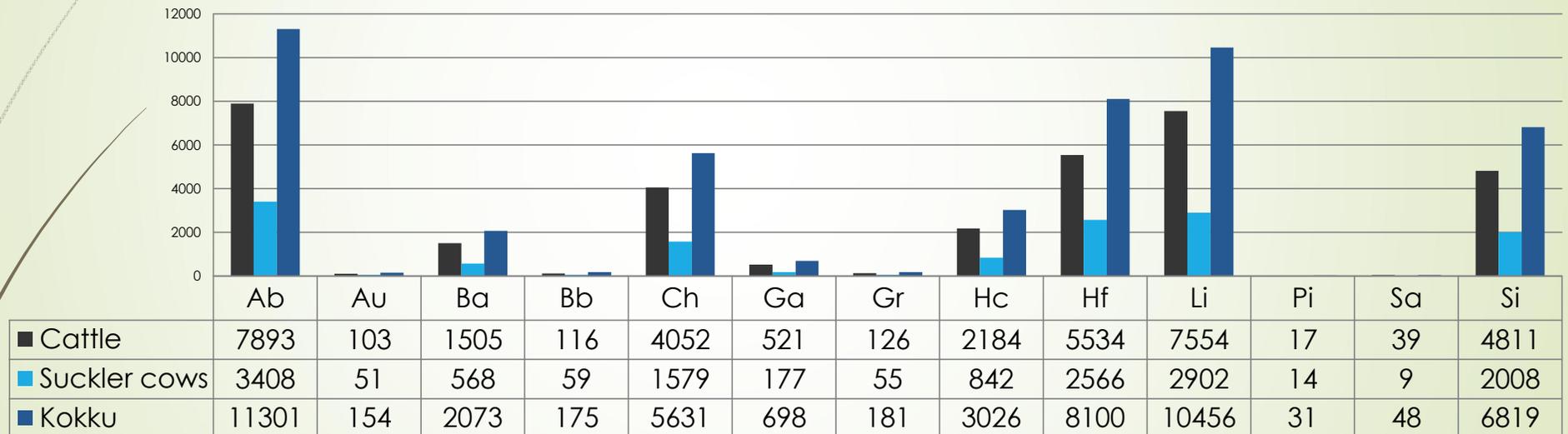


Beef sector

- Beef consumption stabilizes
- High competition (80% Australia and New Zealand)
- Beef breeding develops rapidly in Estonia and it has a great potential as we have a lot of grassland.
- January 1, 2019, there were recorded 77,721 beef animals in Estonia. 48,693 beef animals were in animal recording. We prognose increase of recorded animals.



Beef breeds in Estonia



Cattle Export 2018

- In 2018, Estonia exported live cattle for 20.6 million €
- Total export – 55 087 animals (Estonian Agricultural Register)
- Animal Breeders' Association of Estonia exported 5 910 animals:
 - 2 616 breeding heifers
 - 2 071 fattening bulls
 - 65 fattening heifers
 - 1 158 slaughtering animals



Export of Breeding Cattle in 2018

	Holstein	Estonian Red	Beef	Total
Turkey	546	30	341	917
Poland	39	5	6	50
Latvia	72	3	141	216
Belarus	367	-	-	367
Russia	309	-	-	309
Uzbekistan	84	76	-	160
Georgia	79	37	-	116
Lithuania	-	-	136	136
Malta	91	13	-	104
Slovenia	-	-	18	18
Romania	-	-	123	123
Croatia	-	-	100	100
Total	1587	164	865	2616

Export to BreedExpo target markets



- **GEORGIA – Caucasus Genetics**
- Jan. 7, 2019 – 31 dairy breeding heifers
- Feb. 11, 2019 – 53 dairy breeding heifers, 5 Ab, 1 Li, 1Hf bulls
- April 4, 2019 – 26 dairy breeding heifers, 1 Ab heifer, 2 Ab bulls
- May 9, 2019 – 30 dairy breeding heifers



Export to BreedExpo target markets



- **KAZAKHSTAN**
- July 9, 2019 – 90 Hf breeding heifers to «Kyzyr Kokdombakh» LLP
- July 11, 2019 – 75 Ab breeding heifers to «Kolos» LLP
 - Contracts for 300 Ab heifers, 20 breeding Hf bulls
 - Agro Business 2020 – 500.000 breeding stock in 5 years



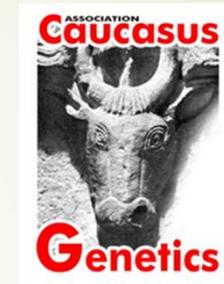
Activities planned in BreedExpo target markets



➔ KAZAKHSTAN

October 21-24, 2019

- ➔ Exhibition
- ➔ Seminar
- ➔ Farm visits



➔ GEORGIA

November 20-23, 2019

- ➔ Exhibition
- ➔ Seminar
- ➔ Farm visits



AGRO/FOOD/DRINK/TECH EXPO

Thank you for listening!
Good luck!

